

Which LINKS?	LINKS Procurement Management Simulation	LINKS Supply Chain Management Fundamentals Simulation	LINKS Supply Chain and Service Management Simulation	LINKS Supply Chain Management Simulation	LINKS Supply Chain Management Simulation [Extended Edition]				
Supply Chain Management	LINKS Procurement Management Simulation	LINKS Supply Chain Management Fundamentals Simulation	LINKS Supply Chain and Service Management Simulation	LINKS Supply Chain Management Simulation	LINKS Supply Chain Management Simulation [Extended Edition]				
Learning Emphases	<ul> <li>- Managing interactions among supply chain management elements.</li> <li>- Balance and managing trade-offs in supply chains.</li> <li>- Experience competitive dynamics in evolving marketplaces.</li> <li>- Manage information flows in supply chain management decision-making.</li> <li>- Integrate information into supply chain management decision-making.</li> <li>- Enhance and encourage fact-based analysis and decision making.</li> <li>- Exposure to financial statements used in for-profit businesses.</li> </ul>								
Simulation Size	"Smallest"	"Small"	"Small"+	"Medium"	"Large"				
Target Courses: Supply Chain Management, Operations Management, and Logistics	Introductory Courses	Introductory Courses	Introductory Courses	Introductory, Elective, and Advanced Courses	Elective and Advanced Courses				
Typical Rounds	4	6	6	8 or 9	8 or 9				
Time Per Round	1.5 hours	1.5 to 2 hours	2 hours	2 to 3 hours	3 to 4 hours				
Typical Industry Size	4-6 firms per LINKS industry; teams of 3-5 students.  Minimum of 2 and maximum of 8 firms per LINKS industry;  multiple, independent industries accommodate larger classes.								
Cost Per Student	\$27	\$38	\$38	\$49	\$49				



In academic degree-granting programs, \$27, \$38, and \$49 per student simulations include a maximum of 4, 6, and 9 rounds, respectively. Extra rounds cost \$4 per student per round.



Current and potential LINKS instructors are invited to contact Randall G Chapman PhD, the LINKS author (<a href="Chapman@LINKS-simulations.com">Chapman@LINKS-simulations.com</a>), to discuss the LINKS simulation variant that may be most appropriate for their instructional application.



LINKS Supply Chain Management Simulations	LINKS Procurement Management Simulation  LINKS Procurement Management Simulation	LINKS Supply Chain Management Fundamentals Simulation  Receil C Popular  LINKS Supply Chain Management Fundamentals Simulation	LINKS Supply Chain and Service Management Simulation  LINKS Supply Chain and Service Management Simulation	LINKS Supply Chain Management Simulation  LINKS Supply Chain Management Simulation	LINKS Supply Chain Management Simulation [Extended diltion]  LINKS Supply Chain Management Simulation [Extended Edition]				
Product Development Decisions									
Product Configuration					<b>√</b>				
R&D Spending					✓				
Procurement Decisions									
Raw Materials				<b>√</b>	<b>√</b>				
Sub-Assembly Components	✓	✓	✓	<b>√</b>	✓				
Manufacturing Decisions	/	,	/						
Production	<b>√</b>	<b>√</b>	<b>√</b>	✓ ✓	<b>√</b>				
Postponed Production		<b>~</b>	<b>~</b>	,	·				
Emergency Production				<b>√</b>	<b>√</b>				
Production Volume Flexibility				<b>√</b>	<b>√</b>				
Returns (Reverse Logistics)					✓				
Distribution and Transportat	tion Decisions				-				
Distribution		<b>√</b>	<b>√</b>	✓ ✓	✓ ✓				
Transportation		<b>V</b>	V	<b>∨</b> ✓	<b>∨</b>				
Cross-Docking				<b>∨</b> ✓	<b>√</b>				
Surface Shipping Variations				<b>V</b>	<b>V</b>				
Service Decisions			<b>√</b>						
CSR Salary \$/Month			<b>∨</b> ✓						
CSR Hiring (+) and Firing (-)			<b>✓</b>						
CSR Experienced Hiring			<b>∨</b> ✓						
Service Operations			<b>∨</b> ✓	<b>√</b>	-				
Service Outsourcing			<b>∨</b> ✓	<b>V</b>	<b>√</b>				
CSR Time Allocation To Products  Generate Demand Decisions			V						
		<b>√</b>	<b>√</b>	<b>√</b>	✓				
Price		<b>v</b>	<b>v</b>	<b>V</b>	<b>√</b>				
Marketing Spending		<b>V</b>	<b>V</b>	V	<b>∨</b> ✓				
Recycling/Recovery Program					<u> </u>				
Forecasting Decisions Short-Term Forecasts	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	✓				
Long-Term Forecasts	<b>,</b>	<b>*</b>	<b>,</b>	<b>,</b>	<b>√</b>				
Information Technology Dec	viciono				•				
# of Decisions	1310113	7	7	8	8				
Other Decisions		<i>'</i>	<i>'</i>	U	0				
Firm Name	<b>√</b>	✓	<b>√</b>	✓	✓				
Research Studies	<u>,                                      </u>	<u>,                                      </u>	<u>, , , , , , , , , , , , , , , , , , , </u>	<u> </u>	<u> </u>				
# of Decearch Studies		12	1.4	12	10				

# of Research Studies